

More than 90% of all Social Security recipients do not maximize their benefits because they are not aware of their options. There is a demand for help and guidance when faced with making decisions about Social Security.

Many advisors know very little about Social Security and are not able to properly advise their clients. The NSSA® Certificate Program is designed to help you become confident that you have the knowledge and education to be a valuable resource for your clients who are dealing with Social Security.

**Gain the knowledge you need to open doors to 76 million baby boomers.**

*"I have been able to better take care of my clients and suggest some different options for them. This course has been a huge benefit. I expanded my knowledge and became a better CPA for my clients."*

—B. Schmidt

The NSSA® Certificate Program is geared for professionals who advise clients or employees on retirement planning and Social Security benefits, including:

- Financial planners and advisors
- Certified public accountants (CPAs)
- Insurance agents, tax preparers
- Attorneys
- Human resource professionals

**NSSA®**  
**NATIONAL SOCIAL SECURITY ADVISOR SM**

**Earn your NSSA® Certificate.**

E-mail Marc Kiner at [mkiner@mypremierplan.com](mailto:mkiner@mypremierplan.com) or call 513-247-0526. Or visit [premiernssa.com](http://premiernssa.com) for additional information.

[premiernssa.com](http://premiernssa.com)  
[nationalsocialsecurityassociation.com](http://nationalsocialsecurityassociation.com)



**SCAN**  
to learn more about the NSSA®.



**SCAN**  
to learn more about NSSA® classes offered by Premier Social Security Consulting.

**PREMIER**  
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[premiersocialsecurityconsulting.com](http://premiersocialsecurityconsulting.com)

On December 14, 2017, the Institute for Credentialing Excellence (ICE) granted accreditation to the NSSA®'s National Social Security Advisor program for demonstrating compliance with ICE 1100 – Standard for Assessment-Based Certificate Programs. ICE 1100 was first published in January 2009 to ensure that assessment-based certificate programs adhere to modern standards of practice for the credentialing industry. More information about ICE is available online at [www.credentialingexcellence.org](http://www.credentialingexcellence.org) or by calling 202-367-1165.



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**NSSA®**  
**NATIONAL SOCIAL SECURITY ADVISOR SM**  
**CERTIFICATE PROGRAM**

Open the doors  
to 76 million  
baby boomers.

*Increasing Advisor Value through  
Social Security Education*



## This one-day program includes numerous case studies and examples — covering Social Security, Medicare and more!

The NSSA® Certificate Program covers the following topics:

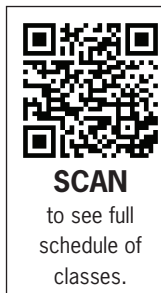
- How benefits are calculated
- Spousal benefits
- Reduction if benefits are taken before Full Retirement Age
- Increase if benefits are delayed beyond Full Retirement Age
- How Social Security benefits are impacted due to earnings
- How Social Security benefits are impacted by children
- The impact of public employee pensions on benefits
- The Social Security options available to married couples
- The Social Security options available to a divorced individual
- The Social Security options available to a surviving spouse
- The Social Security options available to single individuals
- The factors to consider when deciding when to begin benefits
- The appeals process

*"I am way more comfortable answering Social Security questions than I was before the class!"*

—H. Morales

After completing the program, you will be able to define and discuss key Social Security terms and concepts, including:

- Primary Insurance Amount
- Delayed Retirement Credits
- Restricted Application
- Claim and Suspend
- Government Pension Offset
- Windfall Elimination Period
- Annual Earnings Test
- Breakeven point
- Indexing
- Substantial earnings
- Do Over



*"It's been a pleasure having you assist me in my understanding of all things Social Security. My clients were very appreciative to have you come and speak to them. I very much like the fact that you have ongoing webinars and 'in-person' training available for advisors."*

—C. McIntire

*"Having earned the NSSA® Certificate has added a specialty to the firm that is not a commodity. Another tool in our value proposition that helps us differentiate ourselves."*

—T. Hager

### Cost

Advisors can attend a full-day live classroom NSSA® Certificate Program training for \$995. Web based and on demand training are also available for \$695. Tuition includes: course materials, NSSA® certificate, and "gold standard" support by Premier Social Security Consulting LLC. Support consists of questions, PowerPoint presentations, monthly webinars and more. We also offer an education-only class for \$350 for advisors not seeking the National Social Security Advisor Certificate or support.

The NSSA® Certificate Program offers flexibility, allowing you to complete the instructor-led portion in one of three ways:

- Attend a live, face-to-face, one-day class
- Log-in from any location to virtually participate in a one-day web-based class
- Complete on-demand, video-based lectures from NSSA® instructors on your schedule

Live classes qualify for 8 continuing education credits for CPAs and CFPs nationwide and insurance agents nationwide. Other professional bodies may also accept NSSA® credits. The web-based and on-demand versions of the course do not qualify for continuing education credits.

Group NSSA® classes for corporations, associations, and other groups are available. Call for details.